

# THE VEST MAN

## Sample Vests for Testing and Evaluations

### Philosophy

At The Vest Man we will do business with any size department and we welcome the idea of a department testing our custom vest carriers. This means we will do all we can to get you a sample vest carrier as soon as possible and get you a sample that fits your needs for department to make a fair evaluation.

### Method

Most wear test periods can be completed in a matter of weeks, even less than a month. This is because we offer a five year warranty on our product so there is no need to do an extensive test because your carrier will be covered for five years.

We **STRONGLY** believe that if you are testing a second product versus ours that you have the **SAME** officer(s) wear our product and our competitor's product. Too many times departments will have four officers test a total of four vests. In that case the officers doing the testing can't compare apples to apples and many times both carriers get the same score because both testers don't know the difference between the two products and both just love the idea of an external vest carrier

### Options

Generic Sample - you can ask us to send you a vest carrier that is just for you to review as a "touch & feel" sample - mostly to look over our craftsmanship and get a better idea of the pockets and fabric. There is no cost for this option and the vest carrier needs to be returned within two weeks.

Custom Sample - If you want to have a sample that someone can wear and it will fit the officer(s) perfectly as well as have the embroidery and pocket configuration you want, then you need to order a vest carrier by following our online instructions here: <http://thevestman.com/design.html> there is a cost involved in ordering a custom sample. Please contact John at 310.864.1567 for more details on this option.

### Cost

At The Vest Man we never want payment to slow down your progress when trying to get external vest carriers approved for your department. So we will begin making your sample(s) as soon as possible.

There are many different avenues for payment including asking your union or police association to help with the costs.

In the rare case that a department cannot find the funds to pay for a custom sample vest carrier, then The Vest Man will supply the sample, but it must be clear that once external vest carriers are approved by your department, the vest carrier must be paid for. If the carriers are not approved, then the vest must be returned.

Please keep in mind that we are a small business and we cannot afford to give every department a free custom sample. We appreciate every effort to have your department purchase your custom samples.